

20

YEARS *of Excellence*



“We are what we repeatedly do.
Excellence, then, is not an act but a habit.”

— Aristotle

NADCA ANNUAL MEETINGS

<i>1990</i>	Sheraton Phoenix	Phoenix, Arizona
<i>1991</i>	Holiday Inn Tampa	Tampa, Florida
<i>1992</i>	Caesars Palace	Las Vegas, Nevada
<i>1993</i>	Loews Anatole Hotel	Dallas, Texas
<i>1994</i>	Opryland Hotel	Nashville, Tennessee
<i>1995</i>	Bally's Hotel & Casino	Las Vegas, Nevada
<i>1996</i>	Hyatt Regency	Tampa, Florida
<i>1997</i>	Town & Country	San Diego, California
<i>1998</i>	Hyatt Orlando	Orlando, Florida
<i>1999</i>	Bally's Hotel & Casino	Las Vegas, Nevada
<i>2000</i>	Phoenix Civic Plaza	Phoenix, Arizona
<i>2001</i>	Disney's Coronado	Lake Buena Vista, Florida
<i>2002</i>	Rio All-Suite Hotel	Las Vegas, Nevada
<i>2003</i>	Wyndham Bonaventure	Ft. Lauderdale, Florida
<i>2004</i>	Hyatt Regency	Albuquerque, New Mexico
<i>2005</i>	Treasure Island	Las Vegas, Nevada
<i>2006</i>	Hyatt Regency Dallas	Dallas, Texas
<i>2007</i>	Gaylord Opryland Hotel	Nashville, Tennessee
<i>2008</i>	Town & Country	San Diego, California
<i>2009</i>	Caribe Royale Orlando	Orlando, Florida



A *Tradition* OF
Excellence

1989-2009



In celebration of NADCA's 20th Anniversary, we are pleased to present you with a commemorative booklet that highlights the association's growth, development, and accomplishments over the past 20 years. As you go through the following pages, we hope you will gain better understanding of how the association works and what it has done to enhance the air duct cleaning industry.

NADCA's record of achievement embodies a tradition of excellence that is recognized around the world. This remarkable success is due in large part to the hard work, determination, and selfless devotion of many people in the association. In appreciation for their time and effort, this publication is dedicated to all those who had a part in making NADCA a huge success.

For the first 20 years of NADCA, a huge responsibility was placed on the shoulders of the leadership to ensure the association achieved its mission. From the beginning, the leadership has demonstrated unwavering dedication to producing high quality standards, meaningful certification programs, and excellent training and education for the benefit of members and the public at large.

As a result, the NADCA name is synonymous with quality. Back when the ASCS certification was introduced, the association adopted the slogan, "Quality through Knowledge," which has remained the focus of NADCA's initiatives. The leadership believes that with knowledge, the industry will become more professional and conscientious about the need for the proper assessment, cleaning, and restoration of HVAC systems.

As NADCA continues to serve the industry and the best interests of its members, we hope you will take this opportunity to reflect on the tremendous strides taken by the association and appreciate the time and effort of the many individuals responsible for the growth and development of NADCA. Additionally, you can take pride in the fact that you are part of this ongoing tradition of excellence.

Ken Sufka

Ken Sufka
NADCA Executive Vice President

The Beginning



John Sumerlin
Founder 1989

The founding father of NADCA united individuals from around the country to form the National Air Duct Cleaners Association (NADCA) in February of 1989, in Kansas City, Missouri.



Bryan Stokes,
President 1989

The first elected president of NADCA negotiated a favorable agreement with Sufka & Associates for the management of the association in the summer of 1989.

History was made in February of 1989, when approximately 25 people met in Kansas City, Missouri, to discuss industry issues and the possibility of forming a national association to represent the interests of professional air duct cleaning companies. Air duct cleaning was making a resurgence at the time and there was great interest in sharing information about industry practices.

Mr. John Sumerlin, the owner of Pringle Power Vac in Walla Walla, Washington, had set up the meeting and invited his customers to attend. Participants were met with a blast of frigid air when they arrived in Kansas City, and first had to find a warm room in the hotel in which to meet.

The group met over the next two days to discuss a variety of business and industry issues. Of primary concern at the time was the common and shoddy practice of encapsulating dirt and debris in the HVAC system. Over the years, a variety of approaches to air duct cleaning had found their way into the market, and by the 1980s the practice of “gluing” dust, dirt, and other contaminants to the surface of air ducts threatened the very existence of the industry.

Participants in the meeting agreed that source removal was the only acceptable means of cleaning ductwork, and that an association of like-minded individuals was needed to discourage the practice of encapsulation and promote source removal as the industry standard. From that point forward, all members of the association would be required to practice source removal methods when cleaning an HVAC system.

After discussing a number of options, they decided to name the organization the National Air Duct Cleaners Association. Bylaws were adopted and membership dues were established at \$200 per year. Officers and directors were appointed and Mr. Bryan Stokes from Greer, South Carolina, was elected President.

1989-1990

Following the Kansas City meeting, each director had been assigned duties and responsibilities in an effort to move the association forward. Mr. Mike Palazzolo, for example, was named membership director and took on the responsibility of maintaining membership records, recruiting new members, and tracking membership dues.

Other directors would be responsible for meeting planning, finance, communications, marketing, and technical development, all of which included substantial administrative duties. Without the benefit of a central office, coordinating these functions from different areas of the country would be a challenge.

Nevertheless, this small group of individuals that met for two days in the bitter cold of Kansas City had succeeded in starting a movement that would change the air duct cleaning industry forever. Whether any of them could foresee the eventual impact of this meeting on the industry is unknown, but these founding members are responsible for the conception and formation of NADCA.

A Strategic Move

While the founding members laid a great foundation for NADCA in Kansas City, advancing beyond that point was no easy task. Members of the board had their own businesses to run, and with little or no experience running an association and with limited funding available, it was proving difficult to grow the membership and move the association forward.

Timing is everything however, and in the spring of 1989, Ken Sufka read about the formation of NADCA in *Air Conditioning News*. Upon reading the article, Ken contacted President Bryan Stokes to enquire about the organization and whether NADCA needed assistance.

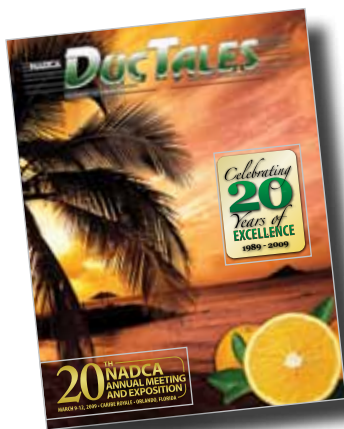
The conversation was of interest to Bryan, who realized this concept could be the boost that NADCA needed to grow and thrive. An agreement was soon reached that was favorable to both parties, and the NADCA Board hired Sufka & Associates for the management and operation of the association.

“As you know, NADCA has literally just begun,” Bryan announced to the membership in July of 1989. “Organizational meetings were held earlier this year, and just recently, the board met with our new management company. By unanimous vote, we elected Mr. Ken Sufka to serve as the new executive director of NADCA. I am confident that with Ken and his staff’s expertise, NADCA is well on its way to becoming a first-rate organization.”

The next several months would be a pivotal time for the association. The management company would commit all of its resources and expertise to helping advance the association by working closely with the NADCA leadership on various programs and activities. Membership growth was the #1 priority at the time.

The first issue of *DucTales* was published in September 1989 as a four-page newsletter. This and subsequent issues of the newsletter were mailed to over 1,000 prospective members.

By December of 1989, the membership had reached 75 companies. However, more members were still needed to sustain the organization and meet the needs of the industry.



Since its inception as a four-page newsletter in 1989, NADCA’s *DucTales* would grow into a widely-read, full color magazine.



With the hiring of Sufka & Associates, NADCA’s headquarters was established in Washington, D.C.



*NADCA Headquarters,
1518 K St.*

First Annual Meeting

1990 Board of Directors

Newly elected officers and directors at the 1st Annual Meeting in Phoenix included, from left, Robert Oakes, Ralph Ramsey, Mike Palazzolo, Stephanie LaFevers, Alberta Harrison, Randy Smith, Joe Jones, Faye "Hoot" Gibson, and David Gerhard.



The decision to hold the 1st Annual Meeting in Phoenix, Arizona, in February of 1990 set the stage for what would become a turning point for the association. Mr. Dave Gerhard was chairman of the meeting program committee, which included presentations about indoor air quality, business operations, and other technical issues.

Dave made the crucial decision to book a large-scale meeting at a facility without the advantage of knowing whether NADCA could draw a sufficient number of attendees to meet the financial obligations as called for in the hotel agreement. The anxiety was short lived however, as registrations for the well-publicized meeting began pouring into the headquarters office.

The turnout was beyond expectations with 175 attendees, the largest gathering of air duct cleaning companies ever assembled to discuss and exchange information about the industry. Everyone there shared in the excitement of being part of a new, dynamic, and growing organization that had far reaching implications for industry professionals.

The first annual meeting was a turning point for NADCA because it demonstrated widespread industry support and a genuine need for an association that was dedicated to promoting high standards of quality. After suffering from a poor image for many years thanks to scam operations and low-quality service of some companies, there was finally hope that an organization of professional air duct cleaners would make a difference in how the industry was perceived.

Members were excited about their affiliation with NADCA and wanted to participate in the affairs of the association. In addition to the election of new officers and directors, regions were established in different areas of the country to facilitate regional training and member communications. Individuals were appointed to serve as regional coordinators and asked to represent their



Randy Smith
President 1990

A founding member, Randy was astonished by the success of the 1st Annual Meeting in Arizona. Randy is responsible for establishing a new committee structure to handle new programs and the demands of a growing association. He was also instrumental in forming strategic alliances with government agencies, universities, and other IAQ-related organizations.

1990-1991

constituents.

New officers and directors were elected to handle the tasks at hand and to lay out a strategic plan for the future management and operation of NADCA. These planning sessions would later reveal a number of goals and objectives that were pursued in earnest by the NADCA leadership.

Shortly after taking office at the 1st Annual Meeting, President Randy Smith was quoted in DucTales: "It seems as though it happened overnight! In February of last year, when 25 duct cleaners got together in Kansas City to form the National Air Duct Cleaners Association, all of us envisioned a strong, vital organization some day. None of us realized, however, that it would happen

Consumer Awareness 1991-1992

Educating consumers about HVAC cleaning and its relationship to indoor air quality was a top priority for the association. President Mike Palazzolo put his marketing expertise to work by directing a consumer awareness campaign aimed at the residential market.

The first residential marketing brochure was developed in 1991 and copies were provided to NADCA members for distribution to their customers. Members benefitted from this grassroots initiative by distributing thousands of brochures to consumers.

To further prepare NADCA members for the marketplace, the association launched the first "Technical Information Seminars" that were very well attended.



Randy Smith passes the gavel to Mike Palazzolo.

While these seminars were designed to provide training and education for cleaning technicians, many company owners attended and exchanged information about new cleaning techniques, equipment, and products.

Discussions about standards and certification began in 1991 and proposals for the development of these programs were reviewed but considered inadequate. It was decided that NADCA would first develop an industry standard before moving on to certification.



Mike Palazzolo
President 1991

Mike took a leave of absence from the Presidency to ride his bicycle across the country for charity during the summer of his Presidency. Mike is a founding member, was elected to the first Board of Directors and served as the first Membership Director of the association. Mike has remained an active and dedicated member of NADCA.

Standards Development 1992-1993

Davidge Warfield assumed control as Standards Committee Chairman in 1991 and demonstrated a unique ability to organize a tough committee and focus on the task at hand. This would be the first duct cleaning standard written and it would be developed by experienced air duct cleaning professionals. Following many arduous meetings held monthly for nearly two years, the committee produced Standard 1992-01, Mechanical Cleaning of Non-Porous Air Conveyance System Components in 1992.

The standard was NADCA's most important achievement to date, and Davidge Warfield said in a 1992 issue of *DucTales* that, "With this quantifiable performance standard, we can now offer customers a verifiable level of cleaning performance."



Davidge Warfield
President 1992

Served as President of the association while serving as Chairman of the first NADCA Standards Committee.

NADCA *Notes*

- **1992 Standards Committee Members:**
Davidge Warfield, Chair
Charles Cochrane
Sam Convino
Greg Long
Tom Yacobellis
Staff: Ken Sufka and Glenn Fellman



Greg Long
President 1993

Greg Long cited marketing as the primary objective in moving the association forward. He and his father Earl Long were present at the first annual meeting and will be remembered for their many contributions to NADCA.



Harris Rothenberg
President 1995

Harris would conclude each board of directors meeting by asking board members for a statement of good will. He exhibited great leadership skills as President of the association.

Marketing 1993-1995

The 1993 NADCA Annual Meeting took place in Dallas, Texas, and marked the beginning of an aggressive marketing campaign that would focus on marketing the association, the new standard, and the membership. Tom Yacobellis was named chairman of the Marketing Committee.

Prior to the widespread popularity of the Internet and e-mail, the marketing campaign included various press releases, a newsletter for residential air duct cleaning customers, and distribution of 40,000 copies of the NADCA standard. NADCA also began advertising in national trade publications.

STANDARDS EDUCATION

Many of the programs and seminars offered at the 1993 annual meeting were designed specifically to educate members about the new standard, the NADCA vacuum test, and how to promote the standard in the marketplace. Additionally, NADCA released its first guidelines for choosing a qualified duct cleaning company.

THE ICE STORM

In 1994, NADCA's 5th Annual Meeting in Nashville drew record attendance, despite an ice storm that left members "stranded" at the Opryland Hotel for three days. As reported in *DucTales*, which had by now become a four-color magazine, "more than 400 people braved the worst ice storm in the history of the bluegrass region to attend the event."

Certification 1995-1996

After years of planning and meetings of the certification committee, NADCA launched the first certification program for Air Systems Cleaning Specialists (ASCS). Working with a team of test development professionals, the Committee developed an examination covering all aspects of HVAC system cleaning, including practical knowledge and field experience, industry codes and standards, and principles of HVAC operation.

A "Candidate's Guide" providing a basic overview of the content and scope of the certification exam was also developed. The first certification examinations were administered on November 4, 1995, in five cities: Baltimore, Chicago, Los Angeles, Atlanta, and Dallas. By the end of the year, NADCA had 135 certified ASCSs.

Earlier that year, it was announced that a training program would not be offered in conjunction with the certification exam. "It is not the association's function to teach people how to clean ventilation systems," Rothenberg stated. "Rather, NADCA serves to validate that existing contractors are qualified and competent in their field." This philosophical question of whether NADCA should provide training programs for its members and others would become an ongoing topic of debate over the next couple of years.

NADCA *Notes*

- **NADCA experienced phenomenal growth; a November 1994 headline in *DucTales* announced "5 Years - 500 Members."**
- **Mr. Hiroshi Eguchi, President of the Japanese Air Duct Cleaners Association (JADCA), visited NADCA Headquarters in Washington, D.C. This meeting would lead to a longstanding relationship with JADCA for many years to come.**
- **In 1995, NADCA developed the technical document "Understanding Microbial Contamination in HVAC Systems."**

International Expansion 1996-1998

Increased interest from duct cleaning companies around the world would result in greater representation from the International sector at the Annual Meeting. International Forums were established to discuss common industry issues. This would lead to the creation of a separate organization named the International Council on Ventilation Hygiene (ICVH) for international members to exchange information and promote public awareness about air duct cleaning and IAQ. Monte Kato from Japan would serve as the first president of ICVH.

ELECTRONIC COMMUNICATIONS

With the arrival of the Internet, NADCA launched its first Web site in 1996 and started using e-mail for more efficient communications. The Web site featured a search function that enabled consumers to find NADCA members in their area. Consumers now had access to pertinent information about the association at their fingertips.

EPA COOPERATIVE AGREEMENT

NADCA participated in a research effort with the EPA by providing manpower and equipment to clean homes in North Carolina, so that the EPA could research the effect of HVAC system cleaning on contaminant removal. The findings from the research project would later be used as a basis for revising future NADCA standards.

CERTIFICATION REQUIREMENTS

NADCA members responded to the impending mandate that all companies have an ASCS on staff by sending record numbers of candidates to take the certification exam. In 1997 however, 121 memberships were terminated for non-compliance.



Charles Cochrane
President 1996

One of the most frequent technical contributors to NADCA over the years, Charlie Cochrane served on the first standards and certification committees.



NADCA's friends from JADCA, Hiroshi Eguchi and Masabumi "Monte" Kato.

THE JAPANESE CONNECTION

When leaders of the newly formed Japanese Air Duct Cleaners (JADCA) visited the U.S. in 1995, the foundation for an amicable and lasting relationship was established. Mr. Hiroshi Eguchi, the first elected President of JADCA and his successor, Mr. Monte Kato, invited NADCA officials to visit Japan on two separate occasions, one of which was to attend the World Congress on Indoor Air Quality. NADCA representatives were extended every courtesy possible during their visits while Monte would share his vision for the "Bridge to America."

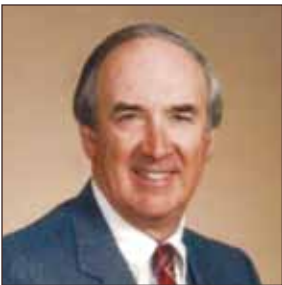
NADCA *Notes*

- **The NADCA Board announced that by June 1997, all members would be required to have one or more representatives certified as an ASCS.**
- **Membership continued to grow at a steady rate of roughly 100 members per year, reaching the 600-member mark in 1995.**
- **In 1996, the Annual Meeting took place in Tampa, Florida. The meeting may well be remembered for the enthusiastic, citywide Gasparilla Day festivities that helped to rock the NADCA Annual Banquet.**
- **NADCA Standard 05-1997, Requirements for the Installation of Service Openings in HVAC Systems was approved.**



Tim Hebert
President 1998

Tim Hebert, Co-Chair of the NADCA Certification Committee continued to promote the ASCS certification throughout his presidency and was instrumental in gaining national recognition for the association.



John Srofe
President 2000,
2001, 2003

John Srofe, a senior member of the board with a background in education and business was the first President to be elected to three consecutive terms of office, a testimonial to his remarkable leadership skills. He was highly respected for articulating NADCA goals and objectives.

Industry Recognition 1998-2000

On the eve of NADCA's 10th Anniversary, the association was able to look back with pride on its many accomplishments, both in contributions to the industry and in tangible benefits to the membership. Through hard work and promotion, NADCA was frequently listed in project specifications. By 1999, most commercial projects required membership in NADCA or an ASCS at the jobsite.

NADCA received endorsements on several regional and national television programs, including ABC's "Good Morning America." The media was exposing some of the shoddy work done by unscrupulous contractors and relied on NADCA to explain how consumers could find qualified contractors.

Tim Hebert announced the ultimate goal of enabling candidates to take the ASCS examination any day of the year, at several locations in every U.S. state as well as Canada. To make this happen, NADCA contracted with two different agencies in order to deliver the convenience and cost-effectiveness of computer-based testing on a national level.

Training & Education 2000-2003

In his opening address to the membership, John Srofe set the stage for a period of change and unprecedented growth when he announced his vision for NADCA. "I want to see NADCA become synonymous with high quality training and education," Srofe said. "As a result, our members will deliver a more professional service and the association will continue to grow."

After years of debate on whether NADCA should provide training programs for its members and others, it was finally concluded that training and education should be a top priority for the association. This new direction set the stage for NADCA's growth and maturation for years to come.

The first ASCS Training Class made its debut at the 2001 Annual Meeting in Lake Buena Vista, Florida. Tom Yacobellis developed the training materials and conducted the first class to a packed audience of ASCS candidates. Qualifications for a NADCA-approved trainer were later established.

NADCA *Notes*

- **NADCA members responded to the impending mandate that all companies have an ASCS on staff by sending record numbers of candidates to take the certification exam. In 1997 however, 121 memberships were terminated for non-compliance.**
- **The goal of 1,000 ASCSs by the year 2000 was reached one year ahead of schedule. Candidates for certification could now take the exam at a location near them for added convenience.**
- **The NADCA Safety Awards were presented for the first time during the Annual Meeting at the Hyatt Hotel in Orlando, Florida.**

Advanced Certifications 2003-2004

Mold was a hot topic in the industry, and NADCA recognized this trend as an opportunity to market its members' services and develop new programs to help train and prepare members for serving the IAQ marketplace. Two new certification programs were launched in 2003 to assist with this endeavor.

The Ventilation System Mold Remediator (VSMR) program launched in 2003. By the end of the year, more than 120 individuals participated in the training and passed the VSMR exam.

NADCA also launched the Certified Ventilation Inspector (CVI) training and certification programs. More than 130 individuals became Certified Ventilation Inspectors that year.



Rick Crickenberger
President 2003

Rick helped to usher in new certification programs for the benefit of NADCA members, which expanded their business opportunities.

Strategic Planning 2004-2005

The year 2004 started off with a contentious membership meeting in Albuquerque, New Mexico, when some unpopular proposals were discussed and association policies and procedures were questioned. As a follow-up to the meeting, a membership survey was conducted followed by a strategic planning session, for the purpose of assessing current NADCA programs and developing a 3-5 year plan of action.

The membership survey showed a high level of satisfaction with association programs, and that members were concerned about the quality of work by members of the industry. Based on this information, the board and other members met for two days to discuss industry trends and challenges faced by HVAC cleaning companies, and opportunities for NADCA to help members grow their businesses while promoting high ethical standards for the industry.

A series of goals and objectives were established that included more convenient training opportunities, marketing of the impending ACR 2006 Standard, international expansion, new quality assurance initiatives, continued development of standards, and financial stability. A plan of action for meeting these goals and objectives was adopted.



Terry Bray
President 2004

Terry approached difficult situations in a professional and responsible manner. He is highly respected for his objective approach to resolving association issues and admired for his great sense of humor.

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- **NADCA produced a commercial marketing video to educate viewers about HVAC cleaning and how to choose a qualified HVAC cleaning contractor.**
 - **Online quizzes were added to the NADCA Web site, giving members a fast and inexpensive way to obtain continuing education credits toward ASCS renewal.**
 - **The NADCA Web site was completely redesigned in 2003, adding several new features, including frequently asked questions, a post-cleaning checklist, and a new member locator. The new site recorded an average of 2,000 inquiries per month after being launched.**
 - **Home Depot, Orchard Supply & Hardware, and Aubuchon Hardware stores agreed to refer business to NADCA members.**

Professional Development 2005-2008



Bill Lundquist
President 2005,
2006, 2007

A great leader and visionary, Bill was responsible for broadening NADCA's horizon in a number of different areas through personal involvement and dedication. His aggressive approach to meeting NADCA goals and objectives is unparalleled and his knowledge of HVAC system maintenance and restoration has been of great assistance in the development of standards and training programs.

Having resolved the previous year's differences, NADCA was on the move again. At the 2005 Annual Meeting, President Bill Lundquist announced to the membership that he intended to meet the goals and objectives outlined in the 3-5 year plan of action during his first year as President and went on to accomplish that mission.

STANDARDS DEVELOPMENT AND TRAINING

ACR 2006 was released and distributed over the Internet free of charge for expanded dissemination. In-depth discussions about coil cleaning took place at the Annual Meeting, and training classes were delivered over the Internet for the first time in Webinar format.

INTERNATIONAL EXPANSION

NADCA held its first International Conference and Exposition in Dubai, UAE, in 2006, resulting in a new membership base in the Middle East. Italy and Quebec were also established as new NADCA regions and materials for certification were translated into their respective languages. The first NADCA Montreal Summit was held in 2007.

NADCA SPECIFICATIONS

NADCA worked in close cooperation with the American Institute of Architects (AIA) to publish a new specification for HVAC Air-Distribution System Cleaning as part of Master-Spec, an electronic program for the distribution of AIA specifications. The new specification references ACR 2006 and requires projects to be supervised by an ASCS.

TRADEMARK ENFORCEMENT

Protecting the NADCA trademark was a top priority, and additional funding was allocated for aggressive enforcement and legal remedies. Several judgments were found against companies for violation of trademark and copyright laws.

ANSI ACCREDITATION

In 2007, the American National Standards Institute (ANSI) approved NADCA as an Accredited Standards Developer. As such, all future NADCA standards will receive ANSI Accreditation, which signifies the ANSI process was followed in the development of industry standards.

NADCA *Notes*

- **As agreement for NADCA to partner with the Associazione Italiana Igienisti Sistemi Aeraulici (AIISA) was signed in March 2006, giving NADCA a formal presence in Europe.**
- **NADCA released a five-minute television segment entitled "Spotlight On Indoor Air Quality," which aired more than 500 times on public service televisions across North America.**
- **The NADCA Web site was re-developed in 2006, providing a clean, corporate look that made it quick and easy for visitors to find NADCA members.**
- **The Continuing Education Credit (CEC) Training Program was developed to allow Annual Meeting attendees to train their company's personnel for an easy way to earn CECs for use toward ASCS renewal.**

New Identity and Mission 2008-2009

In 2008, the board of directors met to discuss current market conditions and potential opportunities for members to expand their business activities in the HVAC assessment, cleaning, and restoration industry. Recognizing that energy related issues were becoming a focal point of the HVAC industry, action was taken to pave the way for NADCA to enter the energy efficiency market.

NADCA would begin the transition by introducing a new tagline: The Inspection, Maintenance, and Restoration Association. The new tagline is consistent with the title for the new ASHRAE Standard 180P, Standard Practices for Inspection and Maintenance of HVAC systems. The standard is expected to gain broad adoption in the industry.

RESEARCH INITIATIVES

In February 2008, NADCA entered into an agreement with Colorado University for a quarter-million dollar research project to provide members with a tool for estimating the energy savings associated with HVAC cleaning and restoration projects.

Evidence of the energy-conserving benefits of HVAC cleaning would put NADCA members on track with many other organizations that place emphasis on sustainable buildings. The U.S. Department of Energy, the U.S. Green Building Council, ASHRAE, and the Building Owners and Managers Association each committed to reducing energy by 30 percent over time.



Brad Kuhlmann
President 2008

As president, Brad governed by consensus, which allowed members of the board to express their opinions in a free and open environment. Bringing NADCA into the energy efficiency sector is Brad's crowning achievement.



Outstanding Achievement

TOM YACOBELLIS

Although Tom Yacobellis did not serve as President of the Association, the 20-Year History would not be complete without recognizing his many contributions to NADCA.

Tom served as an officer and director of the association and actively participated in the development of NADCA standards, certification, marketing, and training programs. He is the author of *Introduction to HVAC System Cleaning Services* and has personally trained over 1,000 individuals in preparation for the ASCS examination.

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- **In July 2008 NADCA released the ASCS Online Training Course, a self-paced, Web-based training program narrated by Brad Kuhlmann.**
 - **NADCA was recognized as an ENERGY STAR Partner Association by the U.S. Environmental Protection Agency.**
 - **Development of the Ventilation Maintenance Professional (VMP) program was initiated in 2008, a long-term training and certification initiative designed to help members expand into the broader HVAC inspection, maintenance & restoration industry.**
 - **At the end of 2008, NADCA represented over 1,000 HVAC cleaning contractors and more than 1,400 certified Air Systems Cleaning Specialists in more than 30 countries around the world.**

NADCA OFFICERS & DIRECTORS

NADCA Officers

Joseph Klementovicz	Secretary	1989-1990
Ralph Smith	Treasurer	1989-1991
David S. Gerhard,	Vice President	1990-1991
Stephanie La Fevers	Secretary	1990-1991
Michael C. Ritchie	First Vice President	1991-1992
Alberta Harrison	Secretary	1991-1992
Fay J. "Hoot" Gibson	Treasurer	1991-1992
Joe Jones	Second Vice President	1992-1993
Robert Krell	Secretary	1992-1994
	Second Vice President	1994-1995
	First Vice President	1995-1997
Peter Bak	Treasurer	1992-1994
Tom Yacobellis	Second Vice President	1993-1994
John Line III	Secretary	1994-2000
Scott Simpson	Treasurer	1994-2001
Tommy Gwaltney	Second Vice President	1998-2000
		2003-2004
Terry Donohue	Secretary	2001-2004
	Second Vice President	2005-2008
Cindy White	Secretary	2004-2007
Matt Mongiello	Treasurer	2004-2007
	Secretary	2007-2008
	Second Vice President	2008-2009
Robert "Buck" Sheppard	Treasurer	2007-2008
	First Vice President	2008-2009
Ron Kratz	Secretary	2008-2009
Tim Hoysradt	Treasurer	2008-2009

NADCA Directors

Anthony D. Jones	1989-1990
Louis M. Petras	1989-1990
	1991-1992
Ralph Ramsey	1989-1990
Jarrold Sumerlin	1989-1990
Robert Oakes	1990-1993
Jerry Wolf	1991-1994
George Candler	1992-1993
Paul Humphrey	1992-1994
Paul Burns	1993-1999
Ronald Dornbusch	1994-1999
Peter Young	1994-1995
Robb Danner	1994-1999
Colin Hurren	1995-1998
Michele Grondin	1998-2001
James McMann	1998-2001
Howard S. Bibeault	2000-2002
Wiley B. Gillit, Sr.	2000-2003
Doug Groen	2000-2008
Tom Wilkinson	2002-2003
Eddy Frisk	2003-2004
Bill Benito	2006-2009
Peter Haugen	2007-2010
Aaron Marshbanks	2008-2011
Michael Vinick	2008-2011

NADCA Executive Directors

Ken Sufka	1989-1993
Glenn Fellman	1993-1998
Shaine McMahon	2000-2001
Aaron Mindel	2001-2005
John Schulte	2005-2009

